

Flipnosis The Art Of Split Second Persuasion

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Flipnosis The Art Of Split

Dr Kevin Dutton catalogues examples of split-second persuasion or 'Flipnosis'. Dutton unlocks the secrets of a baby's face, uncovers dastardly scams and tantalises with analyses of The Psychopath. Flipnosis is an easy read that supplies intriguing anecdotes and entertaining experiments to relay to the amazement of your friends.

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Flipnosis | Dr Kevin Dutton

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“Flipnosis offers some powerful insights into the art and science of getting people to do what you want..You can't fault Dutton's eye for a good story...The book contains plenty of tricks to help you get your own way or turn around a sticky situation” New Scientist

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4 quotes from Flipnosis: The Art of Split-Second Persuasion: 'if you believe you can, or believe you can't - either way you're right'

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It's a book about a special kind of persuasion - flipnosis - that has an incubation period of a few seconds . Invisible persuasion or invisible selling is one of the most critical skills that people need today in a world of overcommunicated humans. It is literally the difference between make or break.

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